



*Bonding Solutions for Contractors*

# Is Your Bond Program in the Best Hands?

It can be with  
Metayer Bonding Associates.

---

*[www.mbasurety.com](http://www.mbasurety.com)*

# Metayer Bonding in the News

## NYC Sees Largest Prewar Building Conversion of One Wall Street at a Record \$1.686 Billion Sell Target. Performance & Payment Bonding Through Metayer Bonding Associates.

Metayer Bonding Associates provided the Performance and Payment Bonds for a landmark construction condo conversion at One Wall Street, in Manhattan. Their longtime client JT Magen & Company Inc. is the General Contractor on this \$1.686 Billion overall property development for Macklowe Properties.

The financing was complex and initially included a number of major financial institutions namely JP Morgan Chase, Deutsche Bank, and Qatar National Bank. Ultimately Deutsche Bank provided the \$750 Million financing for the construction portion of the project.

This former Irving Trust headquarters will now have 566 condo units averaging a per unit selling price of \$3 million with a \$2,600 per square foot valuation. This would be a record for the Financial District.

This 50 story building will also be home to over 100,000 square feet of ground floor commercial retailers such as Whole Foods and potentially Target. Its location boasts panoramic views of the Hudson Harbor with an outdoor pool deck and the lower Manhattan skyline that its residents will enjoy.





## *The Key Benefits of having Metayer Bonding Associates represent you:*

### **1** *Your overall **Bonding Capacity will be Maximized** by our **Proactive Representation.***

Our Core Principles of Honesty, Integrity, and Hard Work have established Metayer Bonding Associates as one of the leading and most respected Surety Agencies in the entire Northeast. *As a result, we are able to get more accomplished for our clients.*

We represent 18 of the most prominent Bond Companies in the country, which provide us with complete market coverage to secure the most effective Bond Programs available in the industry today.

### **2** *Your **Bond Program will be Handled Flawlessly** Allowing You More Time to Spend on **Generating Profit.***

Your time is valuable and so is ours. We keep the day-to-day process of managing your Bond Program streamlined. Our top-notch staff each has in excess of 20 years experience in the business and is well respected in the Surety Industry.

No contractor is perfect all of the time. *We remain proactive at all times* to smooth out the wrinkles as they occur in order to keep you in excellent standing with your Bond Company.

### **3** ***Superior Advice and Counsel** to Assist You in All Facets of Your Business.*

With our significant involvement in the construction industry, we have numerous friends in related disciplines always available to you. These include CPAs, Attorneys, Bankers and other Contractors.



## *Corporate Summary*

**FORMED:** December 1996

**MANAGEMENT TEAM:** **Michael F. Metayer**, *President & CEO*  
**Lisa Kurtz**, *Operations Manager*  
**Anne Shattuck**, *Administrative Manager*

**OUR SERVICE COMMITMENT:** We take great pride in the quality of service provided to our clients. Prompt, professional handling of our clients' needs is the priority and foundation of our company. We would be glad to furnish additional client references upon request.

**TERRITORY:** Our heavy concentration is the Northeast, however, we do entertain business in all 50 States. We have a solid base of clients in Connecticut, Massachusetts, New York, New Jersey, Rhode Island and California.

**OUR BOND COMPANIES:** We have a strong relationship with 18 of the most effective and proactive Bond Companies in the Country. These companies are all Treasury Listed and A.M. Best Rated "Excellent" or better. The reputation and credibility that we have developed with these Bond Companies over the years allows us to provide the most competitive Surety Programs available in the marketplace today. We would be pleased to have you speak with any of these Bond Companies for a reference on our company.

*"99% Client Retention Level"*

[www.mbasurety.com](http://www.mbasurety.com)



## *Management Team Resumes*

### **Michael F. Metayer, *President & CEO***

As President & CEO of Metayer Bonding since 1996, Mike is responsible for the overall management, production, and underwriting for the company. This includes maintaining strong client and surety company relationships.

Mike has been in the Surety Industry for over 35 years. He started his career in the New Jersey Regional Office of CIGNA. After 5 years, he joined Travelers as their New Jersey Regional Manager. While at CIGNA and Travelers, he worked with contractors both in New Jersey and NYC. With Continental's acquisition of the Travelers Surety Division in 1988, Mike was promoted to Assistant Vice President managing offices in the Northeast Region of the country. This included reviewing and establishing Surety Programs for the largest contractors in the territory. After 10 years on the surety company side of the industry, he joined a National Insurance and Surety Broker as their Managing Director of Surety.

Mike graduated from Drew University in 1982 with a BA Degree in Economics. He holds memberships in several local and national construction associations including The Associated General Contractors of America (AGC) and Associated Builders and Contractors (ABC).

### **Lisa Kurtz, *Operations Manager***

Lisa has been in the Surety Industry for over twenty years. She joined Metayer Bonding Associates in 1998 after having spent eight years on the bond company side of the industry. Her education includes two Associate Degrees from Tunxis Community College. Through her attention to detail and friendly personality, Lisa has become an invaluable asset to Metayer Bonding Associates and a key contributor to its success.

### **Anne Shattuck, *Administrative Manager***

Anne has been involved with the administration function of Metayer Bonding Associates since its inception in 1996. She has enjoyed an extensive professional career having worked for prominent real estate and insurance firms in the Hartford and Farmington Valley areas. Anne's work ethic truly signifies our company's philosophy of providing quality service to our clients.



## *Community Involvement*

**Metayer Bonding Associates has long been an active citizen in our community.** Our firm is a proud contributor to and sponsor of many local and national charitable, arts and civic organizations.

We are fortunate to have a very successful company and talented staff and we feel very strongly about giving back to the community in which we live and work.

*These are some of the organizations we support:*

American Cancer Society  
American Diabetes Association  
American Heart Association  
Annie's House Women's Shelter  
Autism Speaks  
Bushnell Center for Performing Arts  
Connecticut Aids Resource Coalition  
Disabled American Veterans  
Downey Side Adoptions  
Drew University  
Foundation for Fighting Blindness  
Greater New Haven Celiac Group  
LIVESTRONG-YMCA  
Marine Corps Toys for Tots Foundation  
National Multiple Sclerosis Society  
Newington Parks and Recreation  
Northern Lights Girls Sports  
Nutmeg Big Brothers Big Sisters  
Our Companions Domestic Animal Sanctuary  
Real Art Ways  
Red Sox Foundation  
Roots of Development  
Special Olympics CT  
St. Francis Foundation  
WHY Outreach  
World Wildlife Fund

*"99% Client Retention Level"*

[www.mbasurety.com](http://www.mbasurety.com)

# METAYER

## BONDING ASSOCIATES

Established in 1996

## Testimonials

*"Metayer Bonding Associates has done an excellent job handling our bonding needs for the past twenty years. We were a small but growing contractor in NYC when Mike and his company first became involved. They have provided us with numerous bonds since... across the country, and just recently supported a \$700mm High-Profile, Complete Building Conversion down in the heart of Wall Street. There are many difficult aspects about doing construction in NYC. Metayer Bonding Associates well understands this and is very adept at making certain that all of our bonding needs are handled in a prompt, professional fashion. We would highly recommend Metayer Bonding Associates to any contractor looking to improve upon their present bonding arrangement."*

Steve Mount, *Chief Financial Officer*  
J.T. Magen & Company Inc., NYC

*"Our Company has worked exclusively with Metayer Bonding Associates for our bonding needs from the day Mike Metayer started his business. He understands both the complex nature of the Construction industry and our specific needs for bonding. Mike has always been able to work with us and his bonding underwriter so that we have never been refused a bond for any project that we felt capable of handling."*

Jeffrey Clement, *President*  
Modern Mechanical Systems, Inc.  
Farmington, CT

*"We have been using Metayer Bonding Associates for all of our bonding needs for over 15 years. Mike and his team provide timely and efficient service which is greatly appreciated. The most important aspect is that you will always speak to an experienced team member every time you call the office. Their knowledge, professionalism and speedy response is extremely helpful during our bidding process and bid planning. Working with Metayer Bonding Associates is always a pleasure. They have definitely helped our company grow."*

Anthony DiFazio, *President*  
A.DiFazio Construction, Inc., Johnston, RI

*"Mike Metayer & Metayer Bonding Associates have handled all of our bonding and surety business since our inception over 20 years ago. Over these years we have utilized their services for bonding of municipal and government funded projects, completion guarantees for large infrastructure components for our development projects as well as municipal and state bonding requirement for construction performed by our excavation subsidiary. In all instances, Mike and his staff were responsive to our requests and executed on all commitments required for our company. I would strongly recommend Metayer Bonding Associates to any contractor requiring bonding services."*

Randall M. Salvatore, *Founder & President*  
RMS Companies, Stamford, CT

*"With Mike and his staff in your corner, you will see results. We have been working with Metayer Bonding Associates for over 20 years and they've always been there for us. From bonds issued for Casinos in New Jersey to Institutional Buildings in Pennsylvania, they are true professionals who can handle whatever we present to them. If you are interested in working side by side with top-notch surety professionals then I strongly encourage you to contact Metayer Bonding Associates. Your business will be better off for it."*

Thomas Cirignano  
Hispanic Ventures, Inc.  
Atlantic City and Philadelphia

*"Metayer Bonding Associates has provided Hop River Concrete with its bonding needs for over 20 years. Michael and his staff have served us in a professional fashion as well as adding a personal touch in all that they do. Nothing takes the place of knowledge, experience and service. You would be well served to have Metayer Bonding on your side."*

Peter P. Jacques, *President*  
Hop River Concrete, Inc., Columbia, CT

**"Bonding Solutions for Contractors"**

[www.mbasurety.com](http://www.mbasurety.com)



Metayer Bonding Associates, *Avon Park North*



200 Fisher Drive, Avon, CT 06001  
Tele: 860-676-9402 ■ Toll Free: 800-811-5557 ■ Fax: 860-677-9464  
[www.mbasurety.com](http://www.mbasurety.com)